



STEEL PLATE SOLUTIONS

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**STEEL PLATE
SOLUTIONS
(PTY) LTD**

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THE PLATE BULLETIN

Welcome 2026

A New Year of Intention, Focus & Momentum

A new year always brings a sense of possibility. Fresh pages. Clean slates. New energy.

At Steel Plate Solutions, we see the start of 2026 as more than just another year on the calendar. It's a chance to pause, reflect, and reset – both professionally and personally. We want to start by thanking you for being part of our journey. Your trust, your projects, and your long-standing relationships are what keep our business moving forward.

As we move into the year ahead, we invite you to do the same with intention and clarity.

Goal Setting for 2026 – practical, personal, and powerful

Whether you're planning your work flows, managing teams, building a business, or trying to create more balance at home, goals give you direction. The difference between a "busy year" and a "good year" is usually simple: **focus**.



"Setting goals is the first step in turning the invisible into the visible."
- Tony Robbins

Here are a few tools that make goal setting more specific and more achievable.

1 Start with the outcome, then ask: *Why does it matter?*

Pick one professional goal and one personal goal. Then write one sentence for each:

- **Professional:** "In 2026, I want to _____ because _____."
- **Personal:** "In 2026, I want to _____ because _____."

If the "because" feels real, the goal will last.

2 Make it measurable (and realistic)

A goal like "do better" is hard to act on. A goal like "reduce rework by 10%" or "exercise 3 times a week" can be tracked.

A simple structure you can use:

- What exactly?
- By when?
- How will I measure it?

3 Work in 90-day sprints (not one big 12-month plan)

Instead of trying to "win the year" all at once, choose one main focus for the next 90 days.

Example:

- **Q1 focus:** *improve planning and follow-through*
- **Q2 focus:** *health and energy*
- **Q3 focus:** *financial discipline*
- **Q4 focus:** *skills and growth*

Short sprints create momentum, and momentum creates confidence.

4 Turn goals into habits using "If-Then" planning

This one is simple but powerful:

- If it's Monday morning, then I review my priorities for the week.
- If a task feels overwhelming, then I do 10 minutes to start.
- If I finish work, then I do one small thing for my personal goal.

It removes decision fatigue and helps you stay consistent when life gets busy.



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5 Keep a weekly “scoreboard”

Every Friday (or Sunday), ask:

- What moved forward this week?
- What got in the way?
- What is the one thing I must do next week?

Write it down. Even 5 minutes keeps you aligned.

6 Protect your focus

Distraction is the silent goal-killer. One practical tip that works:

- Choose one hour per day for “deep work” (no calls, no WhatsApps, no interruptions).



“You don’t have to see the whole staircase, just take the first step.”
- Martin Luther King Jr.

Our wish for 2026 is simple:

clarity, consistency, and progress – for our customers, our teams, and ourselves.

NEW OFFERING

Stainless Steel Now Available

We’re pleased to share that 304L stainless steel plate is now available on our workshop floor.

“While we do not process stainless steel, **we are trading 304L stainless plates**, making it easier for our customers to source material alongside their existing orders.”

OUR CURRENT AVAILABILITY:

- SS304 NO.1 – 3mm to 10mm
≈ 100 tons

To discuss it in more detail, please contact one of our sales representatives.



CONTACT US BELOW FOR MORE INFORMATION:

Richards Bay: 035 797 3034
Germiston: 087 291 4441



In conversation with the Germiston Workshop

Johan & Jaco

Behind every cut, chamfer, bend, and delivery is a team that starts early, plans thoroughly, and takes real pride in the work they produce.

We sat down with Johan (Workshop Manager) and Jaco (Workshop Supervisor) to talk about life on the Germiston workshop floor.

A Busy Environment Built on Discipline and Respect

How would you describe the Germiston workshop?

“Very busy – hectic at times – but we’ve got a good group of people. There’s respect, and that’s why the working environment functions the way it does.”

Both Johan and Jaco start their days early, often before 6am. From gas and machine checks to job cards, loading and offloading trucks, and planning production, discipline is non-negotiable.

Planning Is Everything

What keeps the workshop running smoothly?

“Planning. Without planning, nothing works in this industry.”

Daily work-in-progress meetings, constant communication with management, and regular walk-throughs of the floor ensure that priorities are clear and bottlenecks are addressed quickly. When jobs involve multiple processes – cutting, chamfering, bending, drilling, inspections – structure is what keeps everything moving.

Quality Done Right the First Time

How do you ensure quality control?

“Quality is checked at every stage. Operators sign off, processes are ticked off, and final inspections are done before anything leaves the workshop.”

Quality at SPS is not a final step – it’s part of the entire process. From verifying material grades to following ISO 9001 procedures, every plate is checked with care and accountability.



From Left: Jaco van Niekerk and Johan Fourie

Challenges and Teamwork

What are the biggest challenges?

“Time. Some jobs have many phases and tight deadlines, and everything still has to be done properly.”

Long hours, Saturdays, and overtime are often required, but teamwork makes the difference. Johan and Jaco emphasised the importance of working alongside the team, not above them.

“The guys respect you when they see you putting in the same hours.”

Pride, People & Looking Ahead

“We’ve got good people. When the machines are busy and everyone’s working, that’s something to be proud of.”

Both spoke with pride about the workshop team, the feedback received from customers, and the trust placed in them by management.

Looking ahead to 2026, the focus is on growth – more space, more people, more trucks, and systems to support increasing demand.

In conversation with our JHB Workshop Team

We interviewed some of our SPS Workshop guys this past week to see what their experience has been with SPS, 'What they think', 'Why they think SPS is the best company in the world', and 'What makes them proud.'

This is some of the key words they said.



"SPS is one of the best companies in the world because it takes care of their employees, and we are one big team." - Vincent

"I am proud of our company because we take steel to the next level" - Karabo



"I am proud working at SPS, because even now, we supply all the companies with quality materials. We deal with the plate - chamfering, rolling and bending, and do the right job for our customers. SPS is teaching us a lot. Since I started here, I came knowing welding, but today I am a professional boilermaker with chamfering, grinding and all of these jobs.

We thank and appreciate SPS for that."



"From my experience, SPS is the best company as our boss comes to speak to us about how the production is going, as well as how much the company is making on a yearly and even monthly basis, and what I noticed is that other companies don't do that with their workers. I appreciate the openness." - Antonio



Enos with what we calls his 'racing Ferrari'

"SPS is good, because we cut quality materials." - Enos



"I am happy to work at SPS because we are doing quality jobs, and our customers are happy with our work." - Oupa

"I am proud that we give our customers quality work, and on time too." - Vincent



"I am happy working at SPS, and with our people. We love each other" - Gift

"For me, it is about the people we are working with, we are working very very well and respect each other." - Adolph



"We produce quality." - Jerry

Stay tuned to our social media for a video interview with the guys, coming out soon!

NEW
STOCK

Stock Availability

We went shopping...



One of our biggest priorities going into 2026 is availability. We know how critical it is for our customers to have material on the floor when timelines are tight and decisions need to be made quickly.

We're pleased to share our current stock position:

Stainless Steel

- SS304 NO.1 – 3mm to 10mm
≈ 100 tons

Wear-Resistant Plates

- NM400 / NM450 / NM500 – 6mm to 100mm
≈ 750 tons

High Yield Structural Steel

- S690QL / Q690D – 8mm to 100mm
≈ 370 tons

Structural Grades

- S355JR+AR / S355J2+N – 6mm to 180mm
≈ 1,000 tons

Pressure Vessel & Boiler Plate

- GR70 / P355 range – 6mm to 50mm
≈ 280 tons

With stock available in both Gauteng and KZN, we're well positioned to support fast turnaround requirements and ongoing project demands.



In total, we're currently holding approximately **5,300 tons of steel**, made up of around **1,400 individual plates**.

To put that into perspective: if every plate were laid side-by-side in a straight line, it would stretch **16.8 kilometres** - that's the length of more than 150 rugby fields, lined up end to end, in steel plate!



X150

SPS PROJECTS

Follow us on Social Media to keep up-to-date!



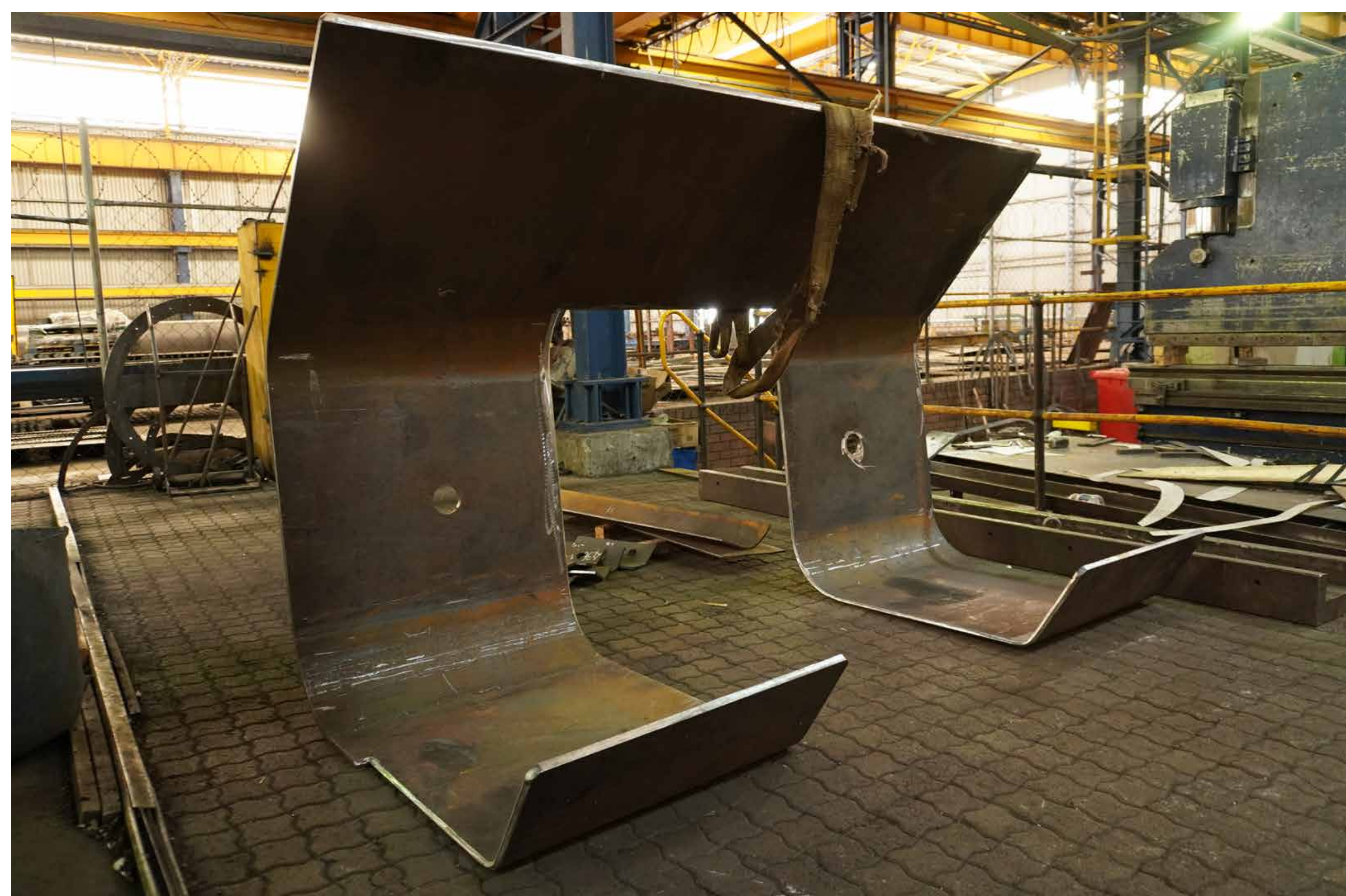
<https://web.facebook.com/steelplatesolutions>



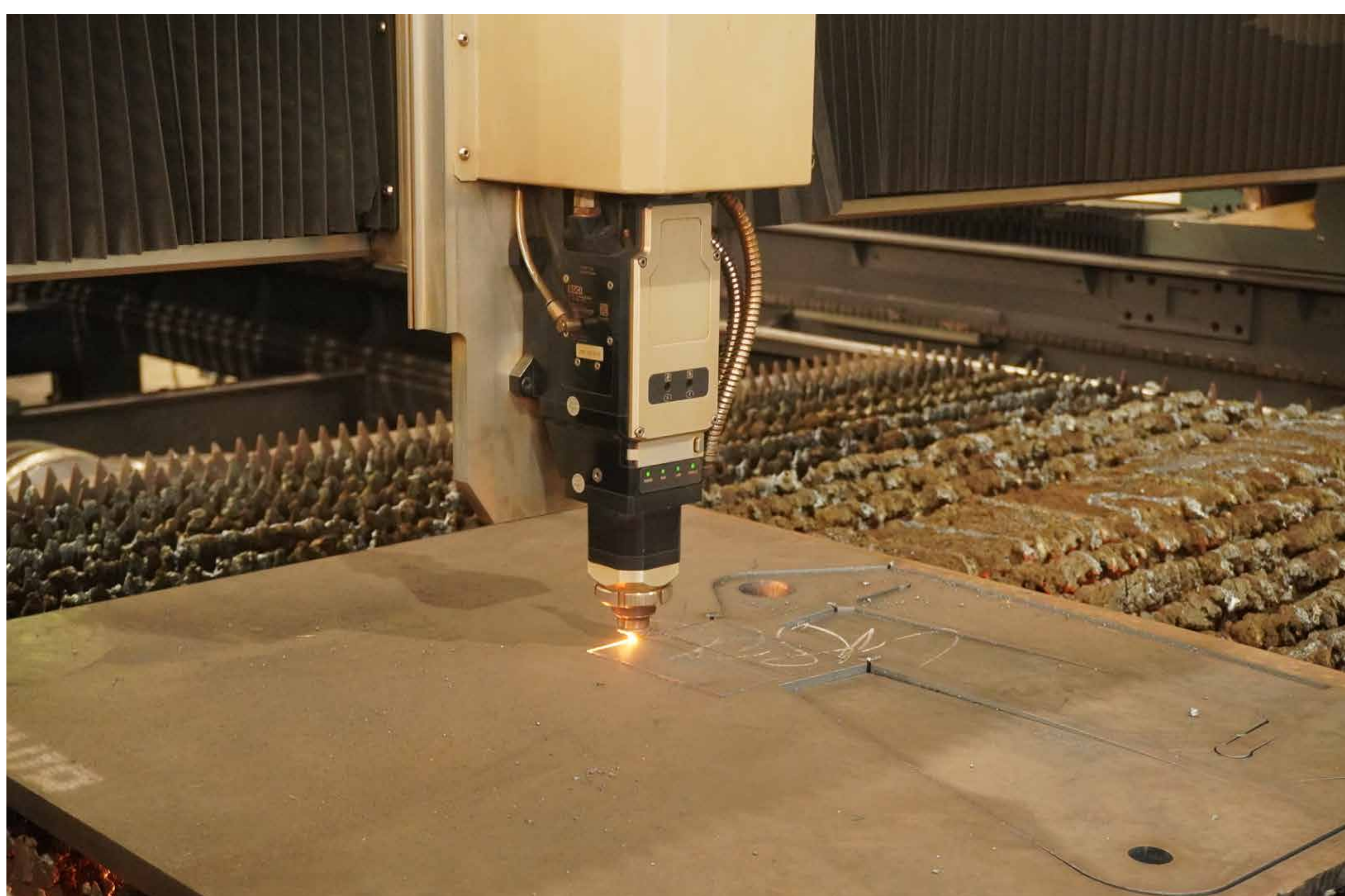
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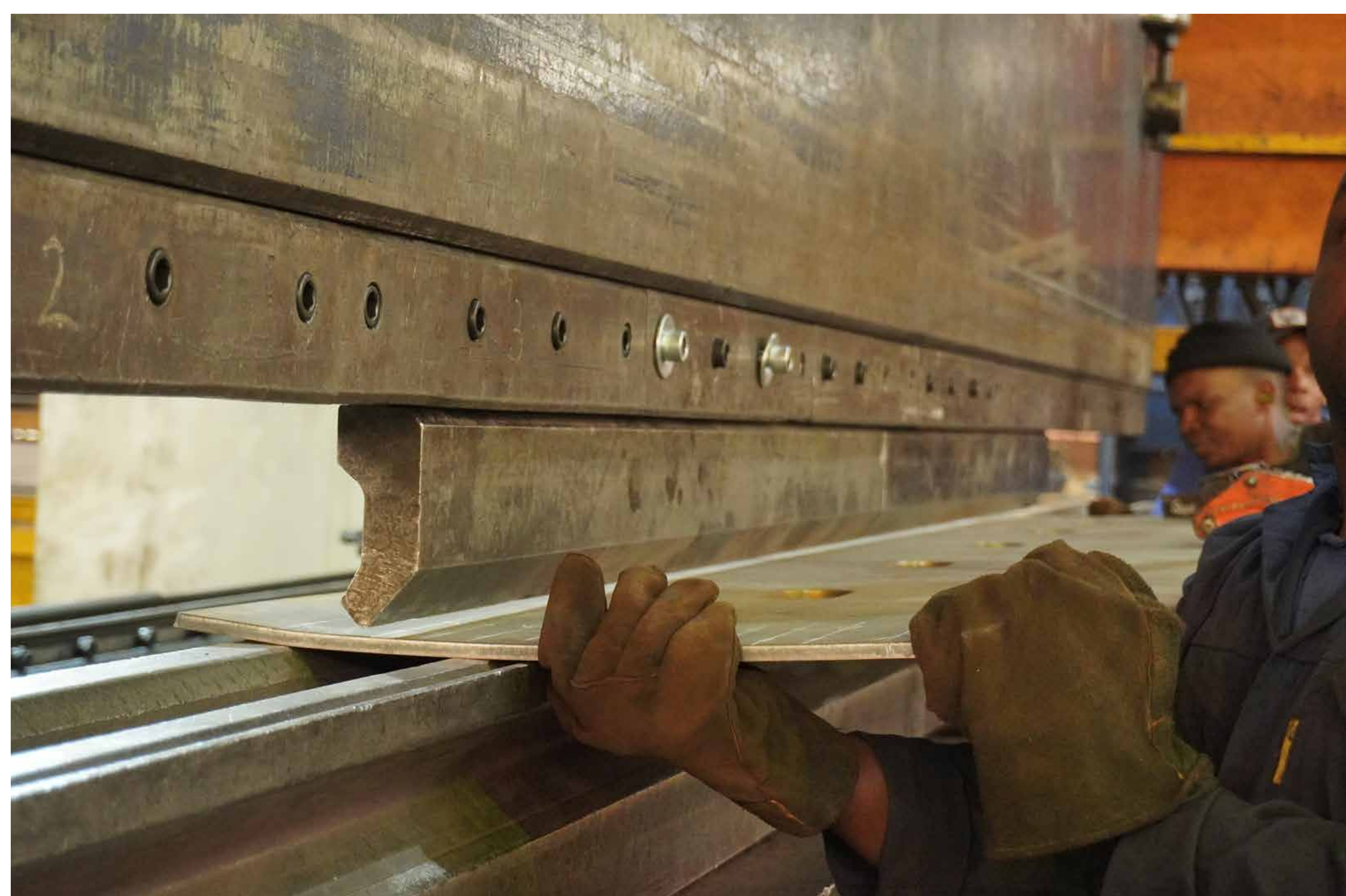
Flame cutting at our Richards Bay branch



Cut, bent and chamfered plate



Laser cutting



Bending at our JHB workshop

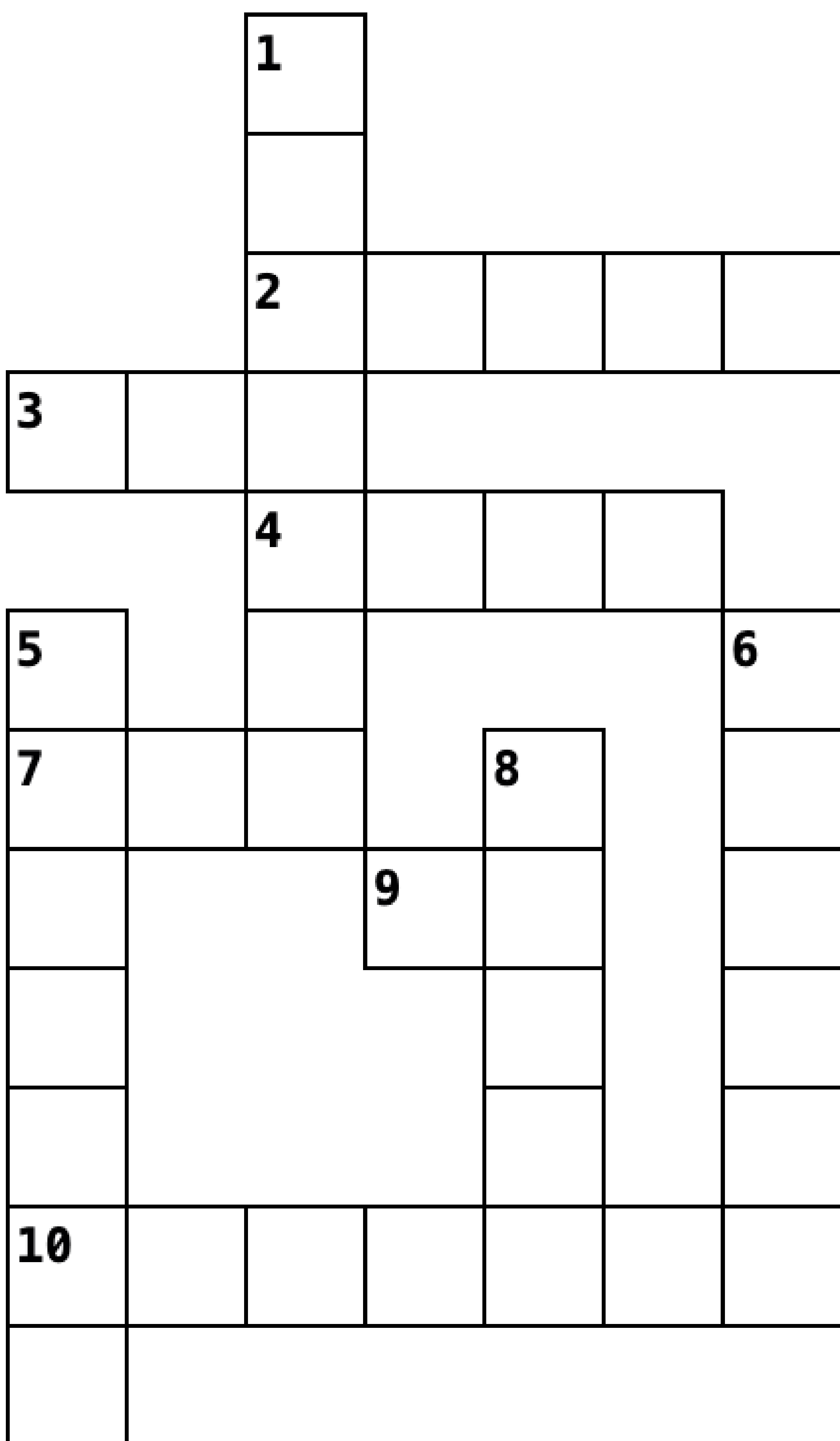


Cross Word

Let's test our knowledge



Cross Word Clues

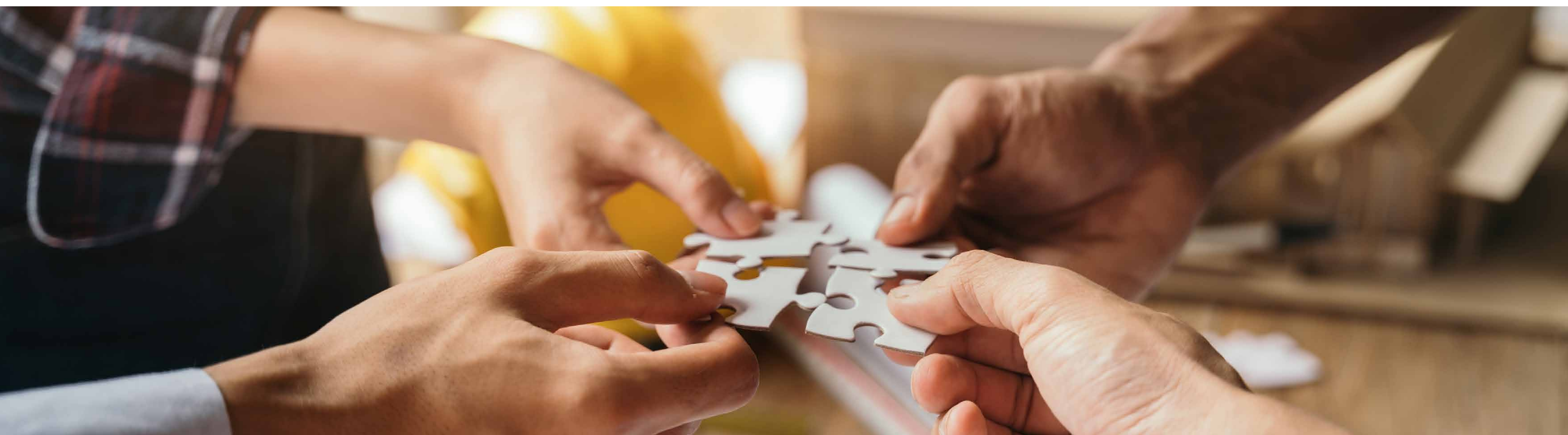


Across

- 2. Wear-resistant plate often used in mining (5)
- 3. Protective equipment required on any workshop floor (3)
- 4. A common structural steel grade used across SA industry (4)
- 7. Common cutting-gas shorthand used on shop floors (3)
- 9. The condition meaning "as rolled" (2)
- 10. The process of shaping plate into curves (7)

Down

- 1. A value appreciated by South African customers (7)
- 5. The document that guides workshop production (3,4)
- 6. A key South African industry that heavily relies on steel (6)
- 8. A popular South African cooking tradition (5)



RECIPE OF THE MONTH

Fresh Mango, Avo & Cucumber Summer Salad

This salad is all about freshness, balance, and bold flavour. Sweet mango, creamy avo, crunchy cucumber, and a zesty dressing make it incredibly refreshing.

Ingredients:

- 1 ripe mango, peeled and sliced into cubes
- 1 ripe avocado, cubed
- ½ English cucumber, sliced or diced
- ½ red onion, very thinly sliced
- A handful of fresh coriander (or mint if you prefer), roughly chopped
- Optional: crumbled feta or chunks of grilled halloumi

Dressing:

- Juice of 1 lime (or lemon if that's what you have)
- 2 tablespoons olive oil
- 1 teaspoon honey
- Salt and freshly ground black pepper
- Optional kick: a pinch of chilli flakes or finely chopped fresh chilli

How to make it?

1. Gently combine the mango, avocado, cucumber, and red onion in a large bowl.
2. Whisk together all the dressing ingredients until well combined.
3. Pour the dressing over the salad just before serving and toss lightly.
4. Finish with fresh coriander (and feta or halloumi if using).



recipe

HEALTHY MANGO, AVOCADO & CUCUMBER SALAD



Serving Ideas

- Serve with grilled chicken, snoek, or boerewors
- Add quinoa or couscous to turn it into a light main
- Enjoy chilled with a glass of iced rooibos or homemade lemonade

